

## Project Financial Management

Professional Services

We're passionate about building financial software that helps you navigate the complexity and demands of utilization and billable hours. Professional Services companies face unique challenges, and Sage Intacct's Project Financial Management capabilities were built from the ground up to support these challenges, with one system of record across the customer lifecycle. From quote-to-cash integration to costing and billing, to project reporting in real-time, we want you to spend less time on operational tasks and more time on what really matters—growing your business profitably.

### **Improve your project tracking**

You require a project solution that matches the way you work. Sage Intacct provides it all—from project tracking to time tracking, to full-featured costing, billing and revenue recognition. Manage expenses by project, understand costs that don't get billed, or run billable services reports for clients. Beginning to end, Sage Intacct has the right solution for you.

### **Enhanced insight**

Consult a single source of truth for role-specific reports and dashboards across the project lifecycle. For project delivery, keep clients and colleagues up to date on the status of project milestones and invoices. For project accounting, gain insights to why contract labor costs are changing or how profit margins are impacted. On demand visibility allows you to react faster and make adjustments sooner to improve project performance.

### **Manage your resources**

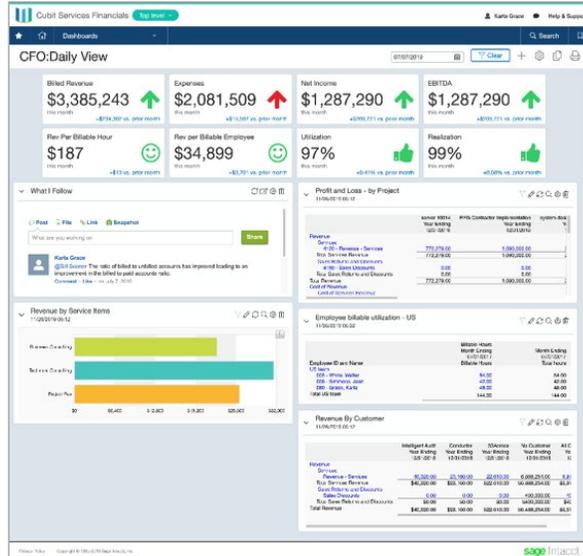
The right resource at the right time – that's what you need. Easily see the right skills and availability to get your projects planned and on their way. Identify who's overscheduled and who's on the bench to get accurate insight into resource utilization and efficiency.

### **Decrease quote-to-cash cycle time**

Sage Intacct helps you remove friction points from the sales process with an integrated quote-to-cash process and one system of record. With built in integration, data flows seamlessly from Salesforce into your financials. Downstream processing is automated, including billing, revenue recognition, real-time metrics, forecasts, and more. Companies moving from other solutions often see improvements up to 75% in their quote-to-cash cycle time and eliminate days of manual processing each month.

## Recognized by finance experts

- **Gartner:** Sage Intacct received the highest score in Core Financials for the Lower Midsize Enterprises Use Case in Gartner's Critical Capabilities Report in May 2019: [www.gartner.com/documet/3876794](http://www.gartner.com/documet/3876794)
- **IDC MarketScape for Cloud AR and AP Applications:** Sage Intacct is a Leader, one of only three companies to earn that designation: [www.sageintacct.com/press/sage-named-leader-new-idc-marketscape-cloud-and-saas-erp-accounts-receivables-and-accounts](http://www.sageintacct.com/press/sage-named-leader-new-idc-marketscape-cloud-and-saas-erp-accounts-receivables-and-accounts)
- **G2 Crowd:** Sage Intacct has the highest customer satisfaction score for the Accounting Software, Nonprofit Accounting Software, and ERP Systems categories on G2, a leading business software review platform.
- **AICPA:** Sage Intacct is the first and only preferred provider of the AICPA.



Real time configurable dashboards allow you to track all aspects of your projects, from revenue and expenses, to utilization cost management.

## Capabilities include

- Accounts Payable
- Accounts Receivable
- Allocations Management
- Budgeting & Planning
- Cash Management
- Dimensional General Ledger
- Fixed Assets
- Inventory Management
- Multi-entity & Global Consolidations
- Project Costing and Billing
- Purchasing
- Reporting and Dashboards
- Resource Management
- Revenue Recognition
- Spend Management
- Systems Integration
- Time and Expense Management
- Vendor Payment Services

## What our customers are saying

*"The visibility we have through Sage Intacct is great. It's helped us improve profitability and make faster, better decisions because at literally the click of a button, we can see what's going on in the business."*

Tania Zieja, CFO, Halloran Consulting Group



For more info, visit: [www.sageintacct.com/professional-services-accounting-software](http://www.sageintacct.com/professional-services-accounting-software) or contact us at **877-437-7765**

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